Q3 2024

## **Earnings Highlights**





Matthew Oppenheimer Co-Founder & Chief Executive Officer

"I am grateful to our customers and global teams for the exceptional third quarter results. As our performance in the third quarter exceeded expectations, we are pleased to increase our 2024 outlook for both revenue and Adjusted EBITDA. We are excited about growth opportunities in 2025 and beyond as we execute on our vision of transforming lives with trusted financial services that transcend borders."

## **Quarterly Financial Results**

\$336.5m Revenue, +39% Y/Y

7.3m Quarterly Active Customers, +35% Y/Y

**\$14.5b** Send Volume, **+42%** Y/Y

- \$1.9m GAAP Net Income
- \$46.7m Adjusted EBITDA<sup>1</sup>+345% Y/Y

## Outlook<sup>2</sup>

4Q24	Revenue	<b>\$338m-\$342m</b> <b>28% -29%</b> growth
	Adj. EBITDA	<b>\$17m-\$21m</b>
2024	Revenue	<b>\$1.250b-\$1.254b</b> <b>32% -33%</b> growth
	Adj. EBITDA	\$108m-\$112m

Note: Operational data as of 9/30/24 1. Adjusted EBITDA is a non-GAAP measure. Please see reconciliation of non-GAAP measures to the most comparable GAAP measures in Remitly's third quarter 2024 earnings release. 2. We expect to remain in a GAAP net-loss position in 4Q 2024 and full year 2024. This guidance is only effective as of the date given, October 30, 2024. Distribution or reference of this earnings summary following October 30, 2024 does not constitute re-affirming guidance. We cannot, without unreasonable effort, provide a quantitative reconciliation of forecasted adjusted EBITDA to forecasted GAAP net loss due to the variability and complexity of the adjusting items that would be excluded from forecasted adjusted EBITDA.

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I am very happy, and it makes my life easier in terms of sending money and the exchange rate is good.

Sagrario H. Remitly Customer since 2020















+170

Countries

+5,100

Corridors